

SOFTLANDING PROGRAMME

FOR INTERNATIONAL STARTUPS

THE ESSENTIAL TOOL FOR FACILITATING AN ENTRY INTO THE RUSSIAN MARKET



RUSSIA IS A COUNTRY FULL OF OPPORTUNITIES



The **6th** largest
economy by purchasing
power parity



The **12th** largest
economy in the world
by nominal GDP



Attractive tax system,
a flat tax rate
of **13%**



Moscow is the
2nd largest city
in Europe



25 special economic
zones (tax and customs
preferences)



High level of scientific
and technological
development



The **8th** – best educational
system in Europe and
the **13th** – best in the world



The **6th** most-popular
destination for international
students



A multi-national state
with over **170**
ethnic groups



SKOLKOVO IS A TERRITORY FOR INNOVATION

A CITY FOR LIFE, SCIENCE AND BUSINESS

SKOLKOVO INNOVATION CENTER



A large
Innovation hub



400
hectares



1900+
startups



R&D centers
of Industrial Partners
(Sberbank, Renova, Boeing, Tatneft)



Moscow International
Medical Cluster –
the first in Russia



Skolkovo University of Science
and Technology (Skoltech) –
the core of the Skolkovo
ecosystem



Skolkovo International
Gymnasium – International
Baccalaureate Program



Flats,
apartments,
town houses



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TECHNOPARK



The largest Technopark
in Eastern Europe



Offices and Laboratories –
23,437 m²



Common
Use Centers



Co-working –
24/7 access



Hackspace –
5 areas, **78** seats



Congress
center



Sk BIOLAB
1st biomedical hackspace
in Russia



Socio-Cultural
Space



SKOLKOVO INNOVATION SYSTEM AT A GLANCE

INDUSTRIAL AREAS (CLUSTERS)



6

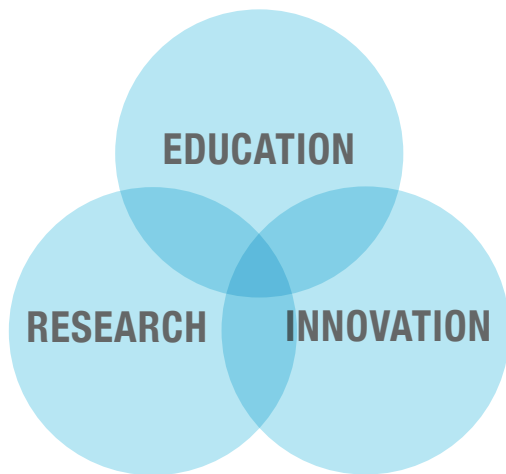
**TECHNOLOGY
DOMAINS**

- Energy efficiency
- Information technologies
- Nuclear and radiation technologies
- Space technologies and telecom
- Biomedical technologies
- Agriculture



SKOLKOVO INSTITUTE OF SCIENCE AND TECHNOLOGY

Skoltech



IN COLLABORATION WITH:



CREIs



Life
Sciences



Neurobiology
and Brain Restoration



Energy Science
and Technology



Design, Manufacturing
and Materials



Hydrocarbon
recovery



Photonics and Quantum
materials



Computational and
Data-Intensive Science

Space



Advanced
studies

Sk
Skolkovo



WE POSSESS CORE ELEMENTS FOR SUCCESSFUL INNOVATION



THE PROGRAMME DESCRIPTION



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CONDITIONS

1 1 MONTH PROGRAM	3 PROGRAMS A YEAR: <ul style="list-style-type: none">• June 3-23,• October 1-31,• April 1-30	10 PROJECTS PER PROGRAM
3 NO MORE THAN 3 PARTICIPANTS FROM EACH PROJECT	APPLY ONLINE SOFTLANDING.SK.RU GET THE GREEN LIGHT AND GET READY	BECOME A RESIDENT OF SKOLKOVO AFTER THE PROGRAMME IS COMPLETED (GET THE SK RESIDENT BENEFITS)



SKOLKOVO RESIDENT BENEFITS

INCUBATION AND ACCELERATION

Tailored acceleration support and programs
(**7** international Programs)



Support of a dedicated project manager



FINANCIAL SUPPORT

Grant financing (**1000+** grants a year)
Sk Ventures – Managing Venture Funds (over \$100M in 3 areas: High-tech, IT and Biotech)



Tax and customs benefits | property tax – **0 %**,
profit tax – **0 %**,
insurance premiums – **14 %**



BUSINESS AND R&D SERVICES



Intellectual property protection and deal closure support
(**2000+** IP applications submitted through the Sk IP Center)



Business services (access to partners, investors, business angels, HR, accounting and legal services, GR and more)



PR and media support
marketing services, **24/7** cultural events)

ACCESS TO OFFICE AND R&D INFRASTRUCTURE



Lease of office and residential facilities (discounts)



Access to research infrastructure (common use centers, data centers, prototyping centers, coworking)





RUSSIA

JOIN THE SOFTLANDING PROGRAM



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